



# BC FERRY & MARINE WORKERS' UNION

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## **VIA Email**

Nicolas Jimenez  
President & CEO BC Ferries Services Ltd.  
Suite 500, 1321 Blanshard Street  
Victoria, BC V8W 0B7

July 7, 2025

Dear Nicolas:

## **RE: PROCUREMENT PRACTICES AND SUPPORT FOR CANADIAN INDUSTRY**

We understand BC Ferries is sourcing steel from China for shipbuilding, repairs and terminal construction and upgrades.

Given rising trade tensions and the threat of tariffs with multiple countries, we'd like to know what your procurement policy requires in terms of prioritizing Canadian-made steel products.

We're also seeking clarity on how BC Ferries supports Canadian suppliers and union labour across its supply lines, including materials and workforce used in both vessel and terminal projects.

As a publicly funded service, BC Ferries has a moral responsibility to invest in local supply chains, uphold fair labour standards and help sustain good union jobs and economic growth here at home.

Canadian workers should not be undercut by offshore contracts that ignore the standards and wages we've fought hard to protect. Will you commit to ensuring BC Ferries procurement policies include a Canadian content requirement? If you're not committing to 100 per cent Canadian content, what percentage are you committing to?

We look forward to your response.

Sincerely,  
**BC FERRY & MARINE WORKERS' UNION**

Eric McNeely  
Provincial President



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BC General Employees' Union

Canadian Labour Congress

National Union of Public & General Employees

International Transport Workers' Federation